

ANONYMISED REPRESENTATIVE ENGAGEMENTS

Commercial and delivery recovery for complex technology programmes

Turning contractual ambiguity and delivery stress into an executive decision path

THE SITUATION

Technology engagements in banking and insurance had reached difficult decision points: obligations were disputed, delivery confidence was low, and renewal, recovery or orderly close-out required a defensible fact base.

BEST FIT

Best suited to boards, CIOs, CTOs and suppliers facing a stressed programme, disputed scope, renewal decision, weak delivery assurance or executive escalation.

THE INTERVENTION

- Reviewed contracts, commitments and delivery evidence
- Separated factual obligations from assumptions and positions
- Aligned executives, delivery leaders, suppliers and advisers around options
- Framed pragmatic renewal, recovery, dispute or close-out decisions

EXECUTIVE VALUE

Supported senior leaders through renewal, recovery and close-out decisions with clearer accountability, reduced ambiguity and a practical route forward. Client identities and commercially sensitive details remain confidential.